

Strategic Building Products presents:

Firestone Introductory Training/Demo for Distribution Partners

July 10, 2018
Lunch Provided



Strategic Building Products
Education and Training Center
Southern California – Irvine



WHEN

Tues., July 10, 2018



WHERE

**Strategic Building Products
Education and Training Center**

16630 Aston
Irvine, CA 92606
877-405-4452



AGENDA

9:30AM	Check-in
10AM – 1PM	Classroom
11:30AM	Working Lunch (Provided)

Register Today

This interactive one-day training class is for distribution staff who are interested in learning more about Firestone Products.

Firestone Systems We'll Cover:

- TPO UltraPly Membranes
- EPDM RubberGard/EcoWhite Membranes
- SBS Membranes
- APP Membranes
- ISO Insulation Flat and Tapered
- Self-Adhered Products (V-Force & CLAD-GARD FR)
- Metal Edge Flashings
- Custom Flashings TPO
- SunWave Prismatic Skylights
- SkyScape Garden/Paver System
- Hardware (Fastener, etc.)
- Adhesive (Liquid & Foam)
- Membrane Liquid Flashings
- Gaco Silicone Systems

We'll Cover How To Do Business with Firestone:

- How To Request an SPQ (Special Price Quotation) For a Project
- How to Request a Firestone Tapered Drawing & Quote
- Why a Project Name is So Important For Pricing and Warranty Cost
- What are The Lead Times of Products
- How to Build a Pre-Paid Shipment
- What is The Deficit Freight Program & Calculation Process
- Best Approach to Understand Firestone Price List
- Learn UOM, Product Codes & Shelf Life On Products
- Gain Hands-On Training with Visual Mock Ups
- Learn the Importance of Key Items That Must Be Onsite To Start An Installation
- Learn Why Changing Out a Product Could Affect a Required 3rd Party Requirement on a Project
- How to Quickly Locate Technical & Safety Data Sheets

Firestone
Firestone Building Products

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